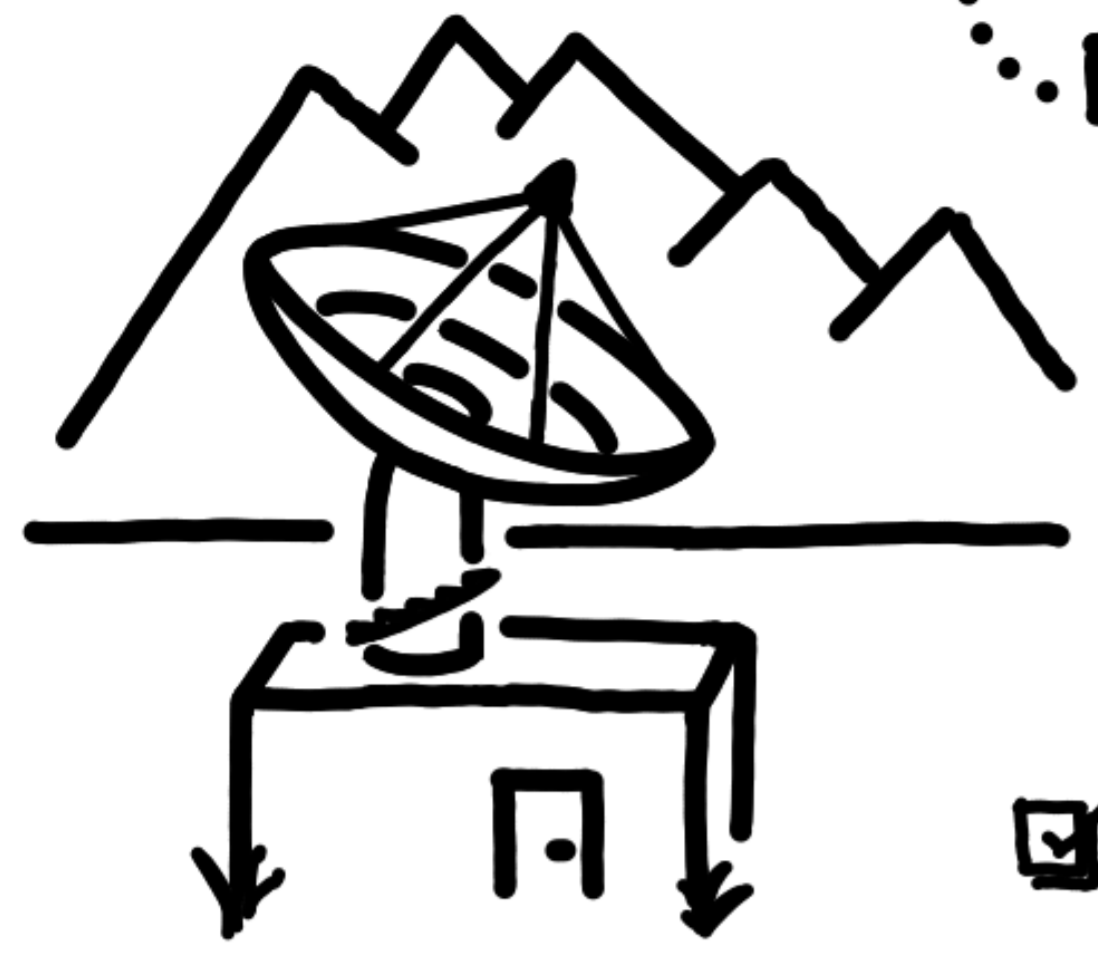


**BUILD/BUY
BYOGS?**



- ☑ EXPENSIVE
- ☑ HIGH CAPEX
real estate \$\$\$
- ☑ LOCATIONS
- ☑ HIGH LATENCY

- NO CAPEX → OPEX
- ON DEMAND → SCALABLE
- LOW LATENCY
- EASY ACCESS
- SIMPLE PRICING

PRICING

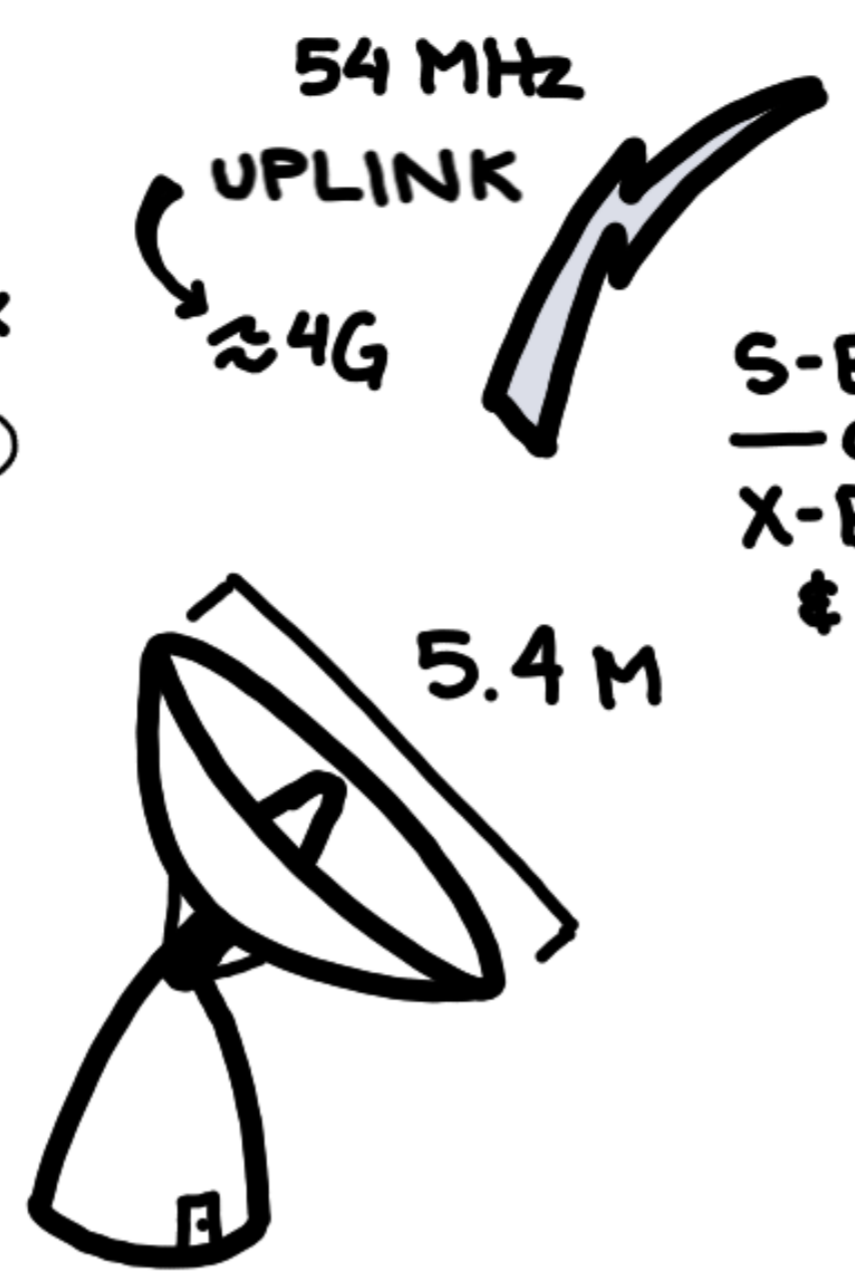
- \$ ON DEMAND
- \$ USAGE BASED
- \$ PER MINUTE
- \$ RESERVED CAPACITY DISCOUNTS

SAVE UP TO 80% OVER DIY GS COST

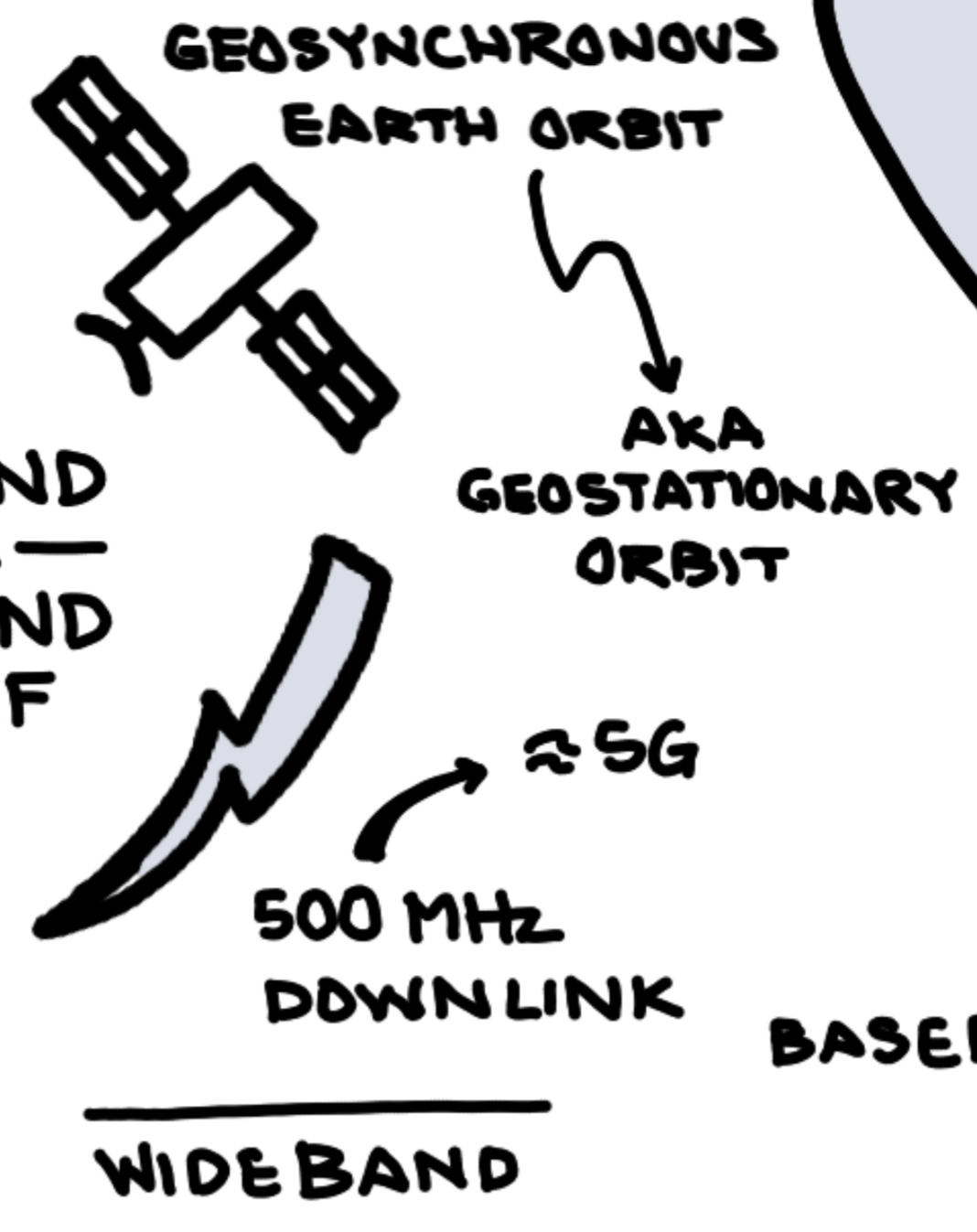
DEALING WITH CONTENTION
for GS time
DECONFLICT

efficient SCHEDULING
sufficient CAPACITY

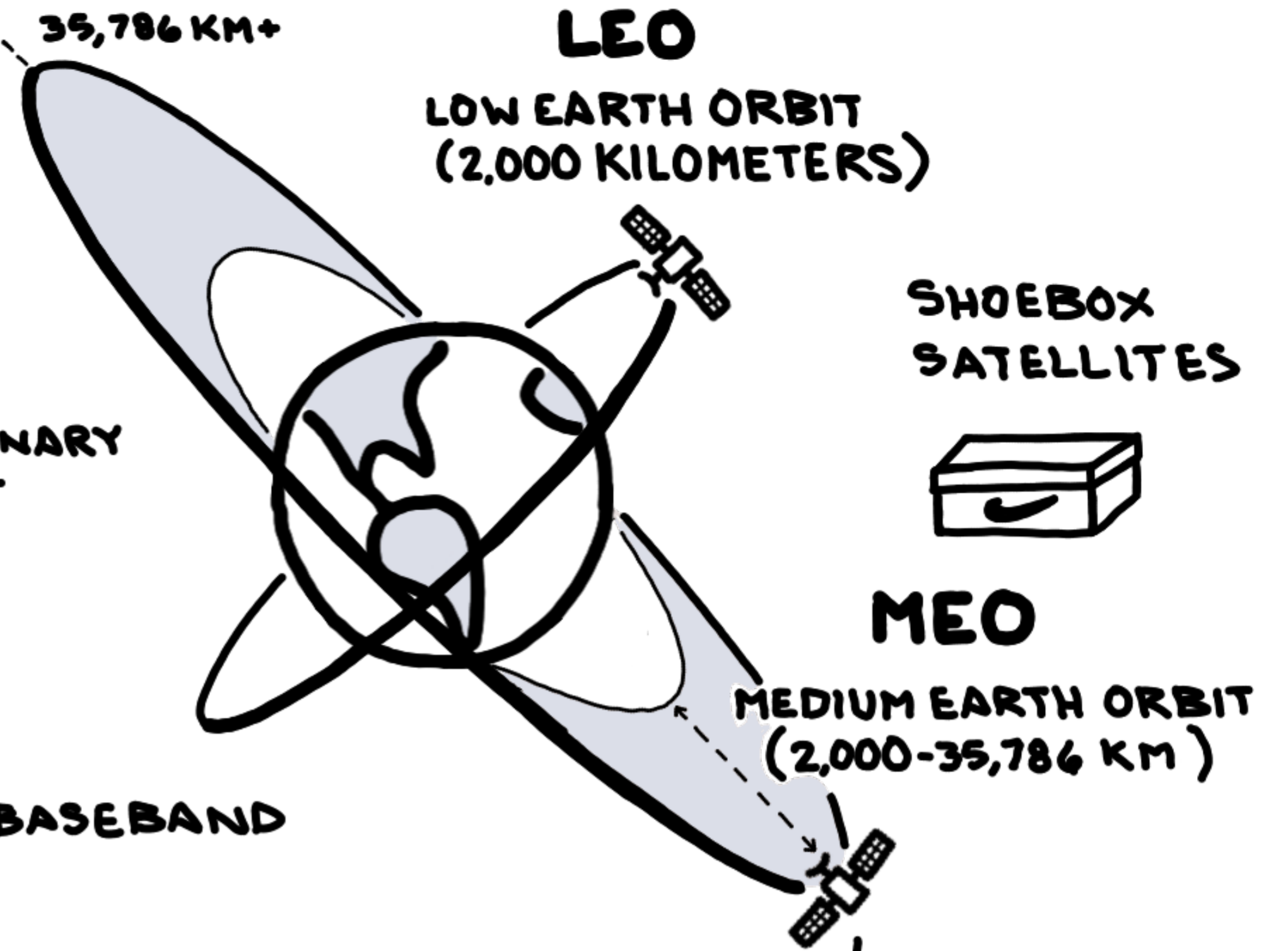
NARROW BAND



GEO



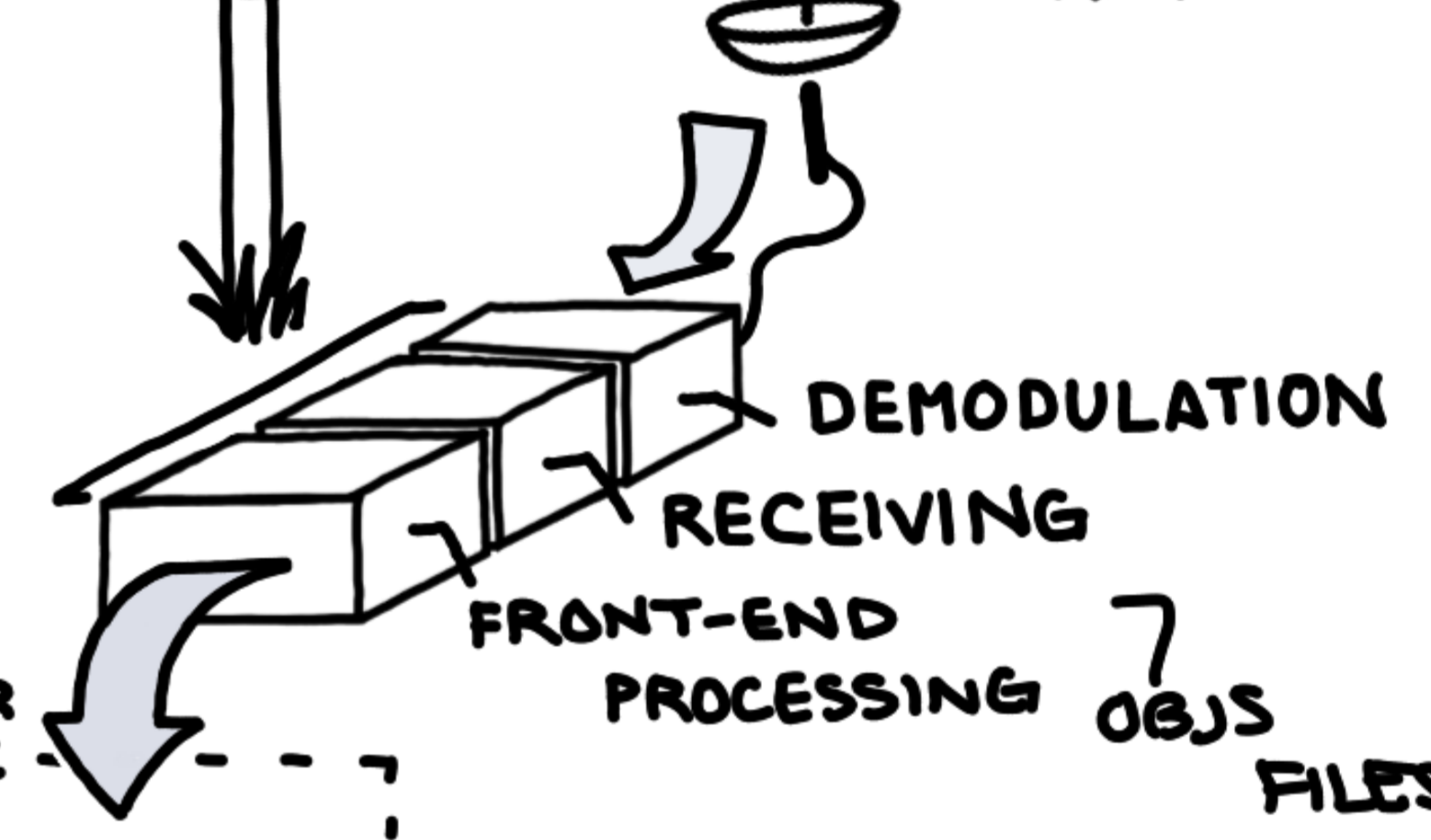
LEO
LOW EARTH ORBIT (2,000 KILOMETERS)



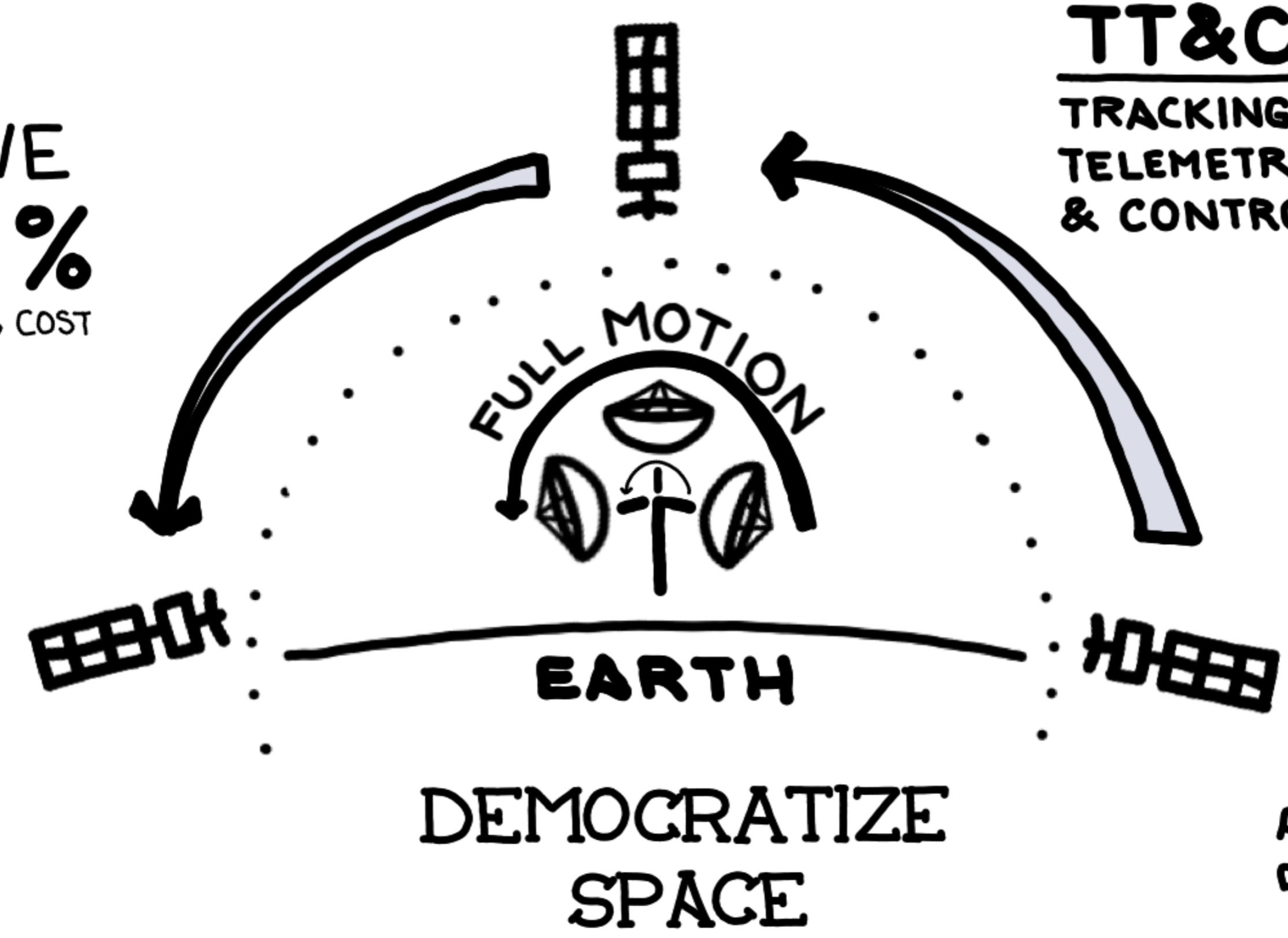
AWS @awsgeek
GROUND STATION
SATELLITE COMMAND & CONTROL

GSaaS
GROUND STATION AS A SERVICE

- SOFTWARE DEFINED
- MODEM
 - RADIO

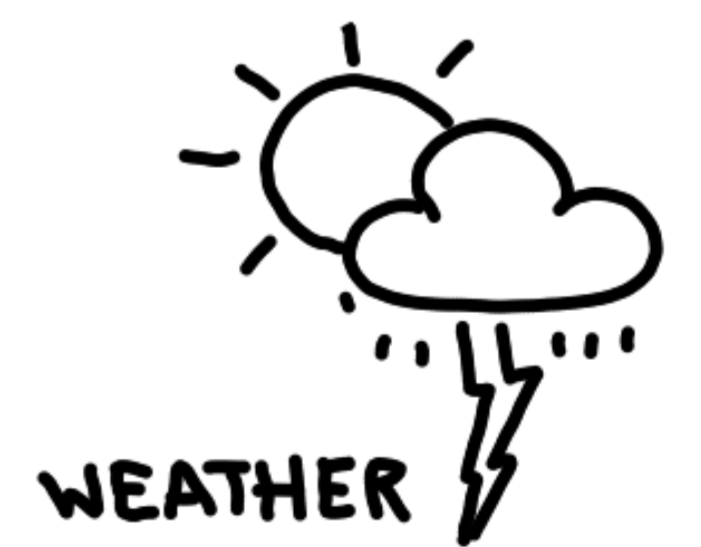


TT&C
TRACKING, TELEMETRY & CONTROL



ANTENNA GATEWAY

VITA-49
RF OVER IP



MINIMUM 2 ANTENNAS PER GROUND STATION

